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## Overview

Sub-discipline Benefits Realisation (205) is concerned with the competencies required to ensure that the commercial and strategic objectives of an organisation are supported by IT enabled business change initiatives, including reducing environmental impact through adoption of green IT.

Working in the Professional (2054) role will involve:

- **Collating information to inform benefits realisation activities for IT enabled systems (2054.01);**
- Documenting benefits realisation information for IT enabled systems (2054.02); and
- Assisting with the analysis and communication of benefits arising from changes to IT enabled systems (2054.03).

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### Collate information to inform benefits realisation activities for IT enabled systems

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#### Performance criteria

*You must be able to:*

- P1 gather and collate qualitative and quantitative information relating to investment costs and other resource needs for any proposed benefits realisation activities, under direction
- P2 gather and collate accurate and relevant information, including that from business analysis activities and financial analysis activities, in order to inform benefits realisation activities
- P3 use and apply correctly the most appropriate approaches to be taken to ensure the success of benefits realisation activities, under direction
- P4 correctly select and apply the procedures, tools, and techniques for undertaking benefits realisation activities
- P5 use and apply the systems development lifecycle as appropriate to benefits realisation activities in line with organisational strategy, policies, and standards

**Knowledge and understanding**

*You need to know and understand:*

- K1 how to identify and apply the procedures, tools, and techniques for conducting benefits realisation activities
- K2 how to identify issues associated with benefits realisation activities
- K3 how to identify and select relevant information already gathered, including that produced by business analysis activities
- K4 how to use and apply the most appropriate approaches to undertake benefits realisation activities
- K5 the role of benefits realisation activities in improving the effectiveness of any business change assignment
- K6 the relationship between benefits realisation, business analysis, business change management, business process, and organisational design/redesign and systems analysis within an organisation
- K7 what are the potential implications to an organisation:
  - K7.1 of benefits realisation not taking place for business change management project/programme, and/or IT and other technology change activities
  - K7.2 of projected benefits being incorrectly, incompletely, or inadequately identified
  - K7.3 of benefits realisation deliverables being incorrect, incomplete, and/or inadequate
  - K7.4 of failings of integrity, confidentiality, and information security during benefits realisation activities
- K8 any external factors and their implications that may impact on benefits realisation activities
- K9 professional and ethical standards relating to benefits realisation activities within an organisation
- K10 the fact that initiatives such as business change programmes may not

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be progressed if they cannot demonstrate that an appropriate level of benefits will be realised as a result of them

K11 benefits realisation activities may take place as part of wider business change management project/programme, and/or IT and other technology change activities within an organisation

K12 the importance of having clear hard and/or soft benefits identified for the organisation associated with any proposed business change programme

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