
Overview

Sub-discipline Benefits Realisation (205) is concerned with the competencies required to ensure that the commercial and strategic objectives of an organisation are supported by IT enabled business change initiatives, including reducing environmental impact through adoption of green IT.

Working in the Associate Professional (2053) role will involve:

- **Collating information to inform benefits realisation activity for IT enabled systems, under supervision (2053.01);** and
- Document benefits realisation information for IT enabled systems, under supervision (2053.02)

ESKITP2053.01

Collate information to inform benefits realisation activity for IT enabled systems, under supervision

Performance criteria

You must be able to:

- P1 assist others in sourcing information relating to investment costs and other resource needs for a proposed business change assignment
- P2 gather accurate and relevant information from sponsors, stakeholders, and other specified individuals in order to inform benefits realisation activities
- P3 assist others in identifying the relevant financial and non financial analyses that are appropriate to use in benefits realisation activities
- P4 follow the strategy, policies, plans and standards relating to benefits realisation activities
- P5 correctly use and apply the procedures, tools, and techniques that may be used for benefits realisation activities
- P6 comply with any relevant legislation, regulations, and standards relating to benefits realisation activities

Knowledge and understanding

You need to know and understand:

- K1 how to use the procedures, tools, and techniques for undertaking benefits realisation activities
- K2 how to operate with reference to organisational strategy, policies, and standards relating to benefits realisation activities
- K3 how to operate with integrity and confidentiality during benefits realisation activities
- K4 how to comply with all relevant and applicable legislation, regulations, and external standards relating to benefits realisation activities
- K5 how to comply with all relevant internal policies, approaches, and standards relevant to benefits realisation activities
- K6 what is meant by a business case, its purpose and proposed benefits realisation
- K7 what is meant by hard, direct and soft benefits
- K8 the types of information that a business case typically includes
- K9 the procedures, tools, and techniques that can be used to conduct benefits realisation activities
- K10 the types of issues that can impact on benefits realisation activities
- K11 who are the sponsors of, and stakeholders for, any assignment based benefits realisation
- K12 the importance of organisations defining clear projected benefits from any business change assignment or programme prior to investment being made in them

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