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## Overview

Sub-discipline Business Analysis (201) is concerned with the competencies required to assist an organisation in improving its business performance through a set of integrated and systematic activities designed to analyse opportunities for new or enhanced IT systems and identify possible options that may be adopted.

Working in the senior professional role (2015) involves:

- **Preparing for IT business analysis assignments (2015.01);**
- Planning and implementing IT business analysis assignments (2015.02);
- Managing IT business analysis activities (2015.03); and
- Communicating the results of IT business analysis activities (2015.04).

## Prepare for IT business analysis assignments

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### Performance criteria

*You must be able to:*

- P1 identify the most relevant sponsors of and stakeholders for any particular IT business analysis assignment
- P2 review and take account of culture, the influence of particular individuals and relevant real life factors and constraints in any IT business analysis assignment
- P3 identify and evaluate the strategic, complex and non-routine business issues that may need to be addressed during any IT business analysis assignment
- P4 select and apply organisational standards relating to IT business analysis activities
- P5 identify and implement the procedures, tools and techniques applicable to IT business analysis activities
- P6 apply best practice in IT business analysis within own area of accountability

## Prepare for IT business analysis assignments

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### Knowledge and understanding

*You need to know and understand:*

- K1 how to identify internal and external sponsors of and stakeholders for an IT business analysis assignment
- K2 how to identify and select the range of:
  - K2.1 approaches that can be taken to undertake IT business analysis activities and their appropriateness in a range of business, IT and other technology contexts
  - K2.2 issues associated with IT business analysis activities
- K3 how to apply:
  - K3.1 best practice in IT business analysis
  - K3.2 lessons learned from prior experience in IT business analysis assignments
- K4 how to implement and maintain the procedures, tools and techniques:
  - K4.1 for undertaking IT business analysis
  - K4.2 to monitor the alignment of IT business analysis activities with all relevant legislation, regulations and standards
- K5 how to take account of any particular individual's influence on IT business analysis assignments
- K6 the role of political awareness, 'people', and negotiation skills in effective IT business analysis
- K7 the implications of any particular individual's influence for IT business analysis assignments
- K8 the role of IT business analysis in developing and proposing ideas and concepts that may proactively influence business strategy, objectives and operating models
- K9 IT business analysis as a means to addressing strategic, operational and tactical challenges faced by an organisation
- K10 IT and technology as major drivers for and influencing factors of

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business strategy, objectives and operating models

K11 the procedures, tools and techniques that can be used to:

K11.1 carry out IT business analysis activities

K11.2 monitor the effectiveness and quality of IT business analysis activities

K11.3 monitor compliance with legislation, regulations and standards relating to IT business analysis activities

ESKITP2015.01

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